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Kontich, 7 June 2011

Dear Customer,

As you may have already heard we are currently reorganizing our Glynwed activities in the Benelux.

We would like to inform you that we have decided **to close the sales office Glynwed NV as from July 1<sup>st</sup>. 2011** and to integrate the activities within the existing organization Glynwed BV in Willemstad (Netherlands).

This decision reflects our goal of a stronger organization in the Benelux with more focus on a number of key products and a further optimization of service management to our customers.

As a result, **all office functions in Kontich will disappear**. We emphasize however that Glynwed NV will not cease to exist, but will operate from Willemstad starting July 1<sup>st</sup>. **The service activities will remain in Kontich**, at least until **October 31<sup>st</sup>**. but contacts with the office staff will be conducted over **Willemstad (Netherlands) as from July 1<sup>st</sup>**.

The core products that we as Glynwed in the Benelux will further distribute are: **Rheinhütte pumps**, valves Rheinhütte & Th. Jansen, Wepuko high pressure pumps, Ritz pumps and Pulsafeeder pumps. All other brands will no longer be part of our sales program. Enclosed we send you a list with details of the companies where you can purchase these brands.

Your requests can still be send by mail and fax to the well known address **Heiveldekens 20, 2550 Kontich**. For telephone contact with our office staff in Willemstad you can dial the number in Kontich, and you'll be diverted to one of the employees in Willemstad. You can also contact Willemstad directly by **telephone 0031 168473651** or **fax 0031 168473200**

Obviously we will keep you informed during the coming months about the new organization and your future contacts in the office and in the field. If, following this letter, you have further questions, please do not hesitate to contact your representative or the undersigned.

Sincerely,

Fred Nijpjes  
Director

Marc Sweere  
Sales & Marketing Manager

Enclosure: List of contacts from suppliers who distribute the brands which are no longer in our sales program.